

General Delivery Terms

Please note: The present document is a translation of the German original. In case of any discrepancies, the German version shall prevail.

1. Introduction

1.1 Purpose and scope of application

The present General Delivery Terms contain general rules between the supplier and General Dynamics European Land Systems - Romania [GDELS-Romania], which are intended to ensure a smooth material flow.

The supplier must comply with the General Delivery Terms and observe any national and international regulations.

If a document or other written agreement associated with the product specifies the subject of packaging, labeling and marking, this shall have a higher priority than the present General Delivery Terms.

1.2 Consequences of non-compliance

In the event of non-compliance with these General Delivery Terms, the supplier may be requested to take corrective action. In addition, the supplier may be held liable for any additional costs incurred in connection with repackaging, handling goods or waste disposal, as well as for quality losses due to inadequate or soiled packaging. If no clear identification is possible due to missing information on the shipping documents, GDELS-Romania reserves the right to refuse acceptance and to charge a lump sum for administrative expenses.

2. Shipping papers and documents

2.1 Delivery note

The delivery note must contain the following data fields:

- o GDELS-Romania order number
 - o GDELS-Romania order item number
 - o GDELS-Romania material number(s)
 - o Material name/designation
 - o Delivery quantity
 - o Net weight of article incl. unit
 - o Delivery point (as defined in the purchase order or by another agreement)
 - o Supplier name and address, POC for queries/questions
 - o Delivery note number and date
 - o A note in case the material is reworked/repaid and, if available, the GDELS-Romania Complaint Number
 - o special information, e.g. information according to order for materials with limited time of use (production date), batch number incl. certificate number, serial number, return orders (returns), shifted center of gravity, initial sample)
- a) The delivery address stated on the GDELS-Romania order item must be used.
- b) Two copies of the delivery notes must be provided, one inside and the other outside (visible, protected) the packaging. It must also be made sure that the delivery note reaches the GDELS-Romania's goods receiving department.

2.2 Consignment note

- a) The supplier must provide the freight forwarder with one consignment note for each point of delivery. Special features relating to the packaging, e.g. non-stackable, must be indicated.
- b) To ensure traceability, the delivery note number and GDELS-Romania order numbers must be stated on the consignment notes.
- c) The corresponding delivery notes shall be attached to the consignment note. Consignment notes including delivery notes are to be handed over to the carrier separately.
- d) Another copy of the delivery note must be durably attached to the outside of the load carrier/packaging (for position see 4.3a). It must be clearly visible and protected against damage.
- e) Special features of the packaging (e.g. shifted center of gravity) shall be indicated.

2.3 Test reports and certificates

Test certificates, material certificates, works certificates, CoC, test reports or other certificates must be sent as part of the goods delivery on the day of delivery or rather before goods receipt by email to suppliers.romania@gdels.com, stating the GDELS-Romania order number.

2.4 Language of documents

Documents, labels and the delivery documents intended for the identification of the consignment must be written in Romanian or English. If legal regulations (e.g. customs regulations) require a different language, a Romanian or English translation must be added.

2.5 Customs documents

For import procedures, a delivery note and consignment note (road: CMR transport document, air: AWB, sea: bill of lading) are required:

- o Commercial invoice or, in case of free delivery, customs invoice
- o Original documents certifying the preferential origin of goods (only if the goods come from a country that has concluded an agreement with the EU), such as ATA, EUR.1, UZ Form A etc.

The commercial or customs invoice must be issued five times (2 x for the forwarding agent, 1 x on the packaging, 1 x in the packaging, 1 x by e-mail to the GDELS-Romania customs office - suppliers.romania@gdels.com and must contain the following details:

- o Headline: Commercial invoice or customs invoice
- o Invoice number and date
- o Seller, buyer and consignee addresses
- o Forwarding agent
- o Port of departure/destination
- o Incoterms and terms of payment
- o GDELS-Romania order number
- o GDELS-Romania material number(s)
- o Material name/designation
- o Quantity
- o Type and number of packages
- o Indication of origin
- o Net and gross weight
- o Commodity code or HS code
- o Unit price and total price or the note "for customs clearance only; do not make any payment!"

The copy for the GDELS-Romania shipping department must arrive before the goods.

3. Material protection and packaging

3.1 Material protection

Material or product packaging must be homogeneous. This means that different articles may not be combined in a single package.

All materials must always be packed in such a way that they are suited for the respective type of transport and further carriage, and protected against:

- a) Corrosion (according to paragraph 3.2)
- b) Soiling
- c) Damage, in particular to functional or sealing surfaces
- d) Static charge (if applicable)
- e) Bending or breaking
- f) No tensioning straps or sets for sensitive parts or surfaces

The smallest possible packaging with the highest possible filling level must be selected.

Light, difficult to stack or easily slipping articles must be secured against shifting.

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3.2 Corrosion protection packaging

All machined, polished or otherwise corrosion-sensitive surfaces must be adequately protected against corrosion. Raw and machined cast and forged parts in particular are extremely susceptible to corrosion and require special protection (e.g. VCI film). The goods to be protected can be wrapped tightly in VCI paper or VCI film. Metal surfaces must be free of dirt. The material has to fit completely and tightly to prevent gradual gas leakage due to air exchange.

3.3 Specific material protection

Packaging requirements beyond general protection are defined by GDELS-Romania in packing instructions for each material number and expressly agreed with the respective supplier in advance. Packing instructions are, therefore, not a replacement, but only a supplement to these general delivery instructions.

4. Labeling

4.1. Labeling of packages

The labeling of the package must contain the following data fields according to GS1 Application Identifier Standard such as AI(400), AI(01), AI(10), etc. as shown in the following example in GS1 labeling (76300319_ for GDELS-Romania):

- (400) GDELS-Romania order number incl. item (GS1-128)
- (01) Global Trade Item Number (GTIN, GS1-128)
- GDELS-Romania material number
- Material name and designation
- Quantity per package (minimum font size 12 mm)
- Unit (minimum font size 12 mm)
- Date of packaging
- Supplier
- Delivery note number
- (10) Batch number or certificate number (if available)
- (11) Production date (JJMMTT, for articles with best before date)
- (7022) Revision index

In the case of non-stackable goods, shifted center of gravity and/or other special requirements (e.g. tie-down), a separate, clearly visible note in accordance with ISO 780 must be attached to the package.

Additional necessary information according to GS1 is the respective shipping unit NVE or the identification of the transport unit according to SSCC (AI(00)).

Example of package label (following GS1 labeling):

Supplier:		Delivery address:	
Name/designation: Bremsbelag Eagle 4x4		Material number GDELS: 1402684-001	
GTIN number:  <small>(01)07630031900005</small>	Revision-Index: 00	Quantity / Unit: 1250 ST	
Order number/item: 450016266800010	Production date: 190104	Batch number: 2019-4845	
 <small>(01)07630031900005(7022)00(11)190104(10)2019-4845</small>			
 <small>(400)450016266800010</small>			

4.2 Special requirements for multipacks

When delivered in collection containers, the individual material numbers shall be grouped in individually manageable subpackaging.



Collection containers may only contain packages for one delivery address.

4.3 Labeling of subpackaging

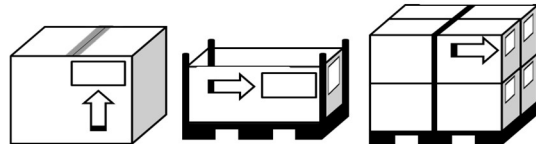
Labels on subpackaging must contain the following data:

- (400) GDELS-Romania order number incl. item (GS1-128)
- (01) Global Trade Item Number (GTIN, GS1-128)
- GDELS-Romania material number
- Material name and designation
- Quantity per package
- (10) Batch number or certificate number (if available)
- (11) Production date (JJMMTT, for articles with best before date)
- (7022) Revision index
- Expiry date if required on the order or mandatory due to material-specific properties.

Example label for subpackaging/small load carriers:

Name/designation: Bremsbelag Eagle 4x4		Material number GDELS: 1402684-001	
GTIN number:  <small>(01)07630031900005</small>	Revision-Index: 00	Quantity / Unit: 1250 ST	
Order number/item: 450016266800010	Production date: 190104	Batch number: 2019-4845	
 <small>(01)07630031900005(7022)00(11)190104(10)2019-4845</small>			

- a) The label must be attached to the side of the load carrier or the subpackaging and must be clearly legible:



- b) If a test certificate and/or initial sample test report is included in the material delivery, it shall be attached to the outside of the package in a visible and well-protected manner according to 4.3 a (see also paragraph 2.1a and 2.3 Test reports and certificates).

4.4 Miscellaneous

- a) To avoid the risk of confusion, any old labels (or residues thereof) still present on pallets or load carriers must be removed.
- b) If a material number consists of several materials, they shall be packed together as a single set and marked to indicate that they belong together. If joint packaging is not possible, the packages must be numbered clearly according to the following convention: "Package <x> of <y>" (e.g. "Material number 0098123, package 2 of 5"). In this special case, a packing list specifying the assignment of materials to packages and a packing list at package level must also be attached to the load carriers.
- c) The identification of GDELS-Romania returnable packaging shall be placed in appropriate document pouches. GDELS-ROMANIA returnable containers may not be labeled with adhesive labels.
- d) In the case of cartons, the label shall be applied acc. to 4.3 a).

4.5 Identification of products

The instruction "GDELS-Romania-MP2305 Kennzeichnung Panzerwerkstoff" (Identification of Armored Material) applies to armored steel. Identification of safety-relevant components must be based on Mowag-MP2305, unless otherwise agreed. All other parts must be identified with at least the following information in accordance with GDELS-ROMANIA internal regulation I-D002V2, section 4.3.2:

- part number
- revision index
- production date
- creditor number

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5. Important procedures and practices

5.1 Handling

- a) Ensure the perfect condition of EURO pallets (1200x800 mm), pallet frames and EURO mesh box pallets in accordance with the exchange criteria of the European Pallet Association EPAL (Internet: www.epal-pallets.org). Other load carriers or EPAL accessories (e.g. frames for raised beds, stacking frames for 1,200 x 800 x 200 mm Euro pallets) are treated by GDELS-Mowag as disposable packaging materials. In general, EPAL load carriers are gradually exchanged by the transport company used.
- b) GDELS-Romania reusable containers / load carriers (e.g. returnable containers, KLTs, mesh box pallets etc.) may only be used if this has been expressly agreed in the packing instructions for the respective material number.
- c) In the case of mixed consignments/collective packaging, different revision levels may not be combined in one package. Each material number must be packed separately and individual transport must be possible.
- d) For materials with limited time of use, deliveries with different expiry or production dates within a package are not permitted. Restrictions of usability must be clearly and visibly stated on the outside. These materials are also subject to DIN 9088.
- e) Dangerous goods must be clearly and visibly marked on the outside of the package and the respective international directives/regulations apply. Dangerous goods may only be transported with forwarders who have valid ADR cards for their carriers and who are authorized to transport dangerous goods.
- f) Packages shall be assembled to form a transport-safe unit on the shipping unit and must be secured against slipping during transport. Suitable means for securing the load (e.g. strap eyes, lashing points) must be provided for this purpose.
- g) Load carriers and packages weighing more than 25 kg must have sufficient clearance below (at least 100 mm). A maximum weight of 15 kg applies to subpackaging/small load carriers. KLT and cardboard containers are limited to a maximum height of 1 m and a maximum weight of 1.5 t (provided the material geometry permits it).
- h) Return orders for returns must be made specifically for the order number generated or issued, may in no way be mixed with other regular orders, must be expressly marked, and indicated in writing on the delivery note.

6. Disposal of packaging

6.1 Handling

- a) When disposable packaging is used, its weight and size shall be kept to a minimum.
- b) In general, environmentally compatible and recyclable materials must be used for all packaging.
- c) Material combinations (e.g. iron staples, nails in wood) must be kept to a minimum and must be easy to separate after use.
- d) Packaging labels must not impair recyclability (no PVC stickers on cardboard).
- e) In general, no packaging will be returned, except if there are special agreements between the supplier and GDELS-Romania (e.g. loaned containers listed in GDELS-Romania packing instructions).

7. Miscellaneous

7.1 Exceptions

Deliveries deviating from these General Delivery Terms must be approved in advance by GDELS-Romania **and** indicated in writing on the delivery note and the package(s).

7.2 Applicable regulations

- a) These General Delivery Terms do not absolve the supplier from compliance with valid legal regulations.
- b) If wooden packaging is used for deliveries from non-EU countries, the requirements of the IPPC ("International Plant Protection Convention") ISPM standard ("International Standards for Phytosanitary Measures") No. 15 must be observed.
- c) The General Terms and Conditions of Purchase can be viewed on the website of General Dynamics European Land Systems: https://gdels.com/supply_chain.php

7.3 Limitations of liability

The supplier is obliged to provide adequate packaging protection and the correct packaging type, even if the risks were agreed otherwise according to the international trade clauses (Incoterms).

GDELS-Romania reserves the right to take recourse to the supplier in the event of damage or loss, insofar as these are caused by the absence of packaging or by defective packaging, as the correct packaging is an accessory obligation of the seller under the sales contract. Packaging is considered defective if it does not meet the quality requirements defined in the present Delivery Terms or specifically agreed otherwise. GDELS-Romania considers defective packaging as a quality defect in the product.

7.4 Cognizance und consent by the supplier

These General Delivery Terms are part of every GDELS-Romania order. The latest available version of the General Delivery Terms of GDELS-Romania at the time the order is created shall apply. The applicability of other delivery regulations is excluded, unless otherwise agreed in writing. Any deviations from the General Delivery Terms must be approved in advance by GDELS-Romania and specifically indicated in writing on the delivery note and the packages.

The supplier is liable for losses resulting from non-compliance with these guidelines. Likewise, any additional costs arising from deviations from the present Delivery Terms shall be borne by the supplier.

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General Dynamics European Land Systems-Romania